Klarstig

Sales Agriculture Onboarding Quiz

Use this short knowledge check to discuss sound working practices. Choose one answer for each scenario and explain how you would apply the guidance in your role.

Contact and reference

Organization using this document

Your name or contact reference *

Email for a reply if needed

Information for this document

Learner name or reference *

When instructions are unclear what should you do first *

- ☐ Ask the responsible person for clarification
- ☐ Assume the usual approach is acceptable
- ☐ Skip the task without telling anyone

What is the best way to document a completed task *

- ☐ Mark complete before checking the result
- ☐ Rely only on memory
- ☐ Record the result date and relevant evidence

A new colleague asks to use your account while waiting for access what should you do *

- ☐ Leave your account signed in for them
- ☐ Direct them to the approved access process
- ☐ Share your password temporarily

How should you confirm that onboarding is complete *

- ☐ Check required tasks access and the agreed handover with the responsible person
- ☐ Assume the first day means everything is complete
- ☐ Skip any task that takes too long

How will you apply these principles to your work *

Specific details

Role or service being introduced

Complete when relevant to this request.

Information access and support needed to begin

Operating context

Farm production area or season

Complete when relevant to this request.

Seasonal timing site access equipment and handling requirements

Team specific details

Account opportunity or sales owner

Complete when relevant to this request.

Customer needs buying stage commitments and next agreed contact

Limitations and what needs setup

- Submitting the form records the answers in your workspace. It does not approve, schedule, charge or reply on its own unless you add that step to the workflow.
- Email notifications, approval routing, document generation and connections to other systems are available but not switched on until you configure them.

Want help tailoring this form? Free, Starter and Pro include five personal setup sessions, up to 30 minutes each, per new organization.

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