Klarstig

# Sales Animal Services Training Knowledge Quiz

Use this short knowledge check to discuss sound working practices. Choose one answer for each scenario and explain how you would apply the guidance in your role.

## Contact and reference

**Organization using this document**

**Your name or contact reference ***

**Email for a reply if needed**

## Information for this document

**Learner name or reference ***

**When instructions are unclear what should you do first ***

- ☐ Ask the responsible person for clarification
- ☐ Assume the usual approach is acceptable
- ☐ Skip the task without telling anyone

**What is the best way to document a completed task ***

- ☐ Mark complete before checking the result
- ☐ Rely only on memory
- ☐ Record the result date and relevant evidence

**How can you demonstrate that you understood a new procedure ***

- ☐ State that attendance is enough
- ☐ Explain and apply it in an appropriate practice scenario
- ☐ Repeat the title of the training

**What should you do if you still need support after training ***

- ☐ Describe the gap and ask for targeted practice or guidance
- ☐ Hide the gap
- ☐ Skip the related work indefinitely

**How will you apply these principles to your work ***

## Specific details

### Training topic and learning objective

Complete when relevant to this request.

### A work example showing how the learning will be applied

## Operating context

### Service location and animal reference where relevant

Complete when relevant to this request.

### Handling arrangements authorized contact and practical requirements

## Team specific details

### Account opportunity or sales owner

Complete when relevant to this request.

### Customer needs buying stage commitments and next agreed contact

## Limitations and what needs setup

- Submitting the form records the answers in your workspace. It does not approve, schedule, charge or reply on its own unless you add that step to the workflow.
- Email notifications, approval routing, document generation and connections to other systems are available but not switched on until you configure them.

**Want help tailoring this form? Free, Starter and Pro include five personal setup sessions, up to 30 minutes each, per new organization.**

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